



Greenstreet Cost Containment

THE ROAD TO MORE PROFITS

Case Study

Doc Management



Greenstreet Stores Savings for its Companies

"I WAS PLEASANTLY SURPRISED WHEN GREENSTREET COST CONTAINMENT WAS ABLE TO SAVE ME ANY MONEY, LET ALONE OVER 20% ON A SERVICE THAT HAD AN EXISTING LONG-TERM CONTRACT" - OPERATIONS MANAGER

Using a methodical process and bench-marking data, Greenstreet was able to reduce the companies expenses by 23%, while restructuring their current contract to include less time.

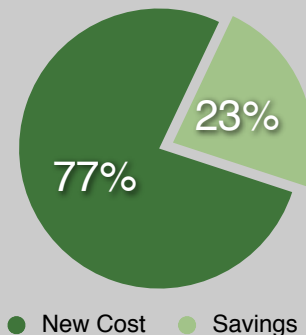
While the savings achieved were on the same service, Greenstreet was also able to pre-negotiate other miscellaneous services, such as document shredding and permanent removal fees.

Furthermore, Greenstreet Cost Containment was able to negotiate a fee increase cap; a feature that was not previously available.

The project took 4 weeks to complete and provided the Company with the cash flow they needed to reinvest on other revenue-generating initiatives.

In just one cost-category, GCC was able to improve the Company's cash flow by over \$75,000.

Savings



PROJECT INFORMATION

EXPENSE

Document Management

INDUSTRY

Law Firm

SAVINGS

23%

VENDOR

Incumbent

TIMEFRAME

4 weeks

CASH FLOW INCREASE

\$75,000+

BENEFITS REVIEW

- 23% Savings on same service
- Special Pricing on Miscellaneous Services
- 4 weeks to complete the project
- Improved customer service from vendor
- Restructured contract for less time
- \$75,000+ Improvement in Cash Flow