



Telecommunication - Dialing Big Savings

"GREENSTREET COST CONTAINMENT ASSISTED WITH THE EVALUATION PROCESS, AND NOT ONLY PRODUCED SAVINGS, BUT ALSO ADDED VALUE WITH THEIR THOROUGH CONSULTATION OF MY ENTIRE TELECOM INFRASTRUCTURE." - OPERATIONS MANAGER

Greenstreet Cost Containment worked with a distributor with multiple locations and a large sales team to help reduce their telecommunication expenses.

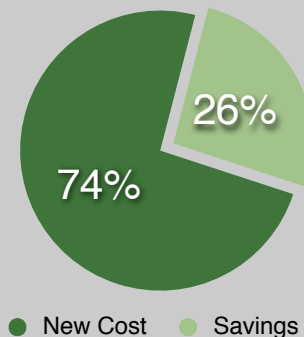
Greenstreet reviewed their existing contracts, and completed an initial site inspection and consultation prior to releasing its RFP.

Through deep market knowledge in telecommunications, Greenstreet was able to save the company over 26% off of their current pricing, and was also able to uncover a credit of over \$10,000.

Furthermore, Greenstreet's team was able to guide the company through the implementation of the solution, and will be auditing the fees going forward to ensure vendor compliance.

In just about 6 weeks, the company improved their cash-flow by over \$45,000.

Savings



PROJECT INFORMATION

EXPENSE

Telecommunications

INDUSTRY

Distributor

SAVINGS

26%

VENDOR

Incumbent

TIMEFRAME

6 weeks

CASH FLOW INCREASE

\$45,000+

BENEFITS REVIEW

- 26% Savings on same-items
- 6 weeks to complete the project
- Guided client through implementation
- Improved customer service from vendor
- \$45,000+ Improvement in CASH FLOW