



Food for Thought

"WE WERE EXTREMELY PLEASED WITH NOT ONLY THE SAVINGS, BUT WITH THE OVERALL STRUCTURE AND TRANSPARENCY OF THE SERVICE THAT GREENSTREET COST CONTAINMENT PROVIDED" - GENERAL MANAGER

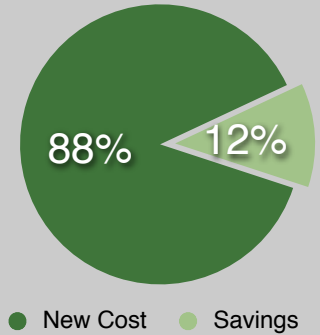
A well-known South Florida establishment wanted to focus on their food and beverage expenses. Greenstreet Cost Containment was able to work closely with their staff to understand their challenges and what they were looking to accomplish in addition to savings. After completing our due diligence, we received back multiple RFP's from competing vendors.

Through market knowledge, vendor relationships, and bench-marking data, we were able to achieve a total of 12% savings for our customer.

A part of those savings were achieved by streamlining their ordering process, which allowed them to take advantage of early payment discounts.

This business now has extra cash-flow to invest in other revenue generating initiatives.

Savings



PROJECT INFORMATION

EXPENSE

Food and Beverage

INDUSTRY

Restaurant

SAVINGS

12%

VENDOR

Various

TIMEFRAME

6 weeks

CASH FLOW INCREASE

\$175,000+

BENEFITS REVIEW

- 12% Savings on same-items
- Preferred pricing from numerous vendors
- 6 weeks to complete the project
- Access to additional rebate incentives
- Improved customer service from vendor
- \$175,000+ Improvement in Cash Flow